

## Corporate Seasons Pass Pricing for Winter 2010-2011

Please review the following pricing sheet carefully and share with all employees of your company. The Corporate Pass is an all access pass- all mountain, no black out dates! The Corporate Pass rate is valid for full time employees and their spouse/ domestic partner **ONLY**. Proof of employment is required. The Corporate Pass Program does not offer a discount for children. Our special offer for a free children's pass does not apply to the Corporate Pass. The children can purchase their pass on the same pass form as the parent(s) for the early season rate.

<b><u>All Mountain Pass- no restrictions</u></b>	<b>Through 9/16/10</b>
<b>Corporate Pass (10-14 people)</b>	<b>\$699+ tax (\$740.94)</b>
<b>Corporate Pass (15+ people)</b>	<b>\$659+ tax (\$698.54)</b>

Compare with estimated retail rates:

<b><u>Retail All Mountain Passes</u></b>	<b>Early Rate to Sept 16 +6% tax</b>	<b>Regular 9/16- 12/17/10 +6% tax</b>	<b>Restrictions</b>
Adult All Mountain 7 Pass	\$1199	\$1499	Valid every day Valid Mon-Fri, non-holiday
Adult All Mtn 5	\$ 499	\$ 529	Valid every day
All Mtn 7 Youth (age 7-18)	\$ 399	\$ 459	Valid every day
All Mtn Youth -12 & under if buy Adult 7	FREE	FREE	
All Mtn 7 Senior: 70-79	\$ 649	\$ 749	Valid every day
80+	\$ 199	\$ 209	Valid every day
<u>Child 6 &amp; under service fee</u>	\$ 25	\$ 25	
<b>Special All Mtn Products</b>			
College + 1 Gap Year extension	\$ 319	\$ 419	
New- Mt Ellen only College Pass	\$ 219	\$ 319	
<b>Mt Ellen Passes</b>			
Mt Ellen 7 Adult	\$ 549	\$ 599	Valid every day
Mt Ellen 7 Youth	\$ 249	\$ 289	Valid every day
Mt Ellen 7 Youth- 12 & under if buy Adult 7	FREE	FREE	Valid every day
Mt Ellen 7 Super Sr (70+)	\$ 449	\$ 519	Valid every day
Youth Mt. Ellen 7 Plus Pass (7-18)			Valid every day (Ages 7-18)
<b>Mt Ellen Plus Passes**</b>			
Mt Ellen 7 Adult	\$ 799	\$ 899	Valid every day
Mt Ellen 7 Youth	\$ 299	\$ 329	Valid every day
Mt Ellen 7 Youth-12 & under if buy Adult 7	FREE	FREE	
Mt Ellen 7 Super Sr (70+)	\$ 499	\$ 599	Valid every day

Compare with estimated retail rates:

\* Season Pass Prices do not include 6% Vermont State Sales Tax

\*\* Mount Ellen PLUS passes include FIVE vouchers for skiing at Lincoln Peak during the season, and is valid at Lincoln Peak before Mt. Ellen opens for the season, and after it closes for the season. Five days will be loaded on the Mount Ellen PLUS passholder's card and these days are non-transferable.

**Please note: Free children's pass (ages 12 and under) with purchase of FULL PRICE Adult 7 (All Mountain, Mount Ellen only and Mount Ellen Plus) seasons pass only. Offer cannot be applied to Corporate Pass.**

FAQ: Which should we buy? Here is a total cost without tax for two "sample" families:

2 Adults, 2 children ages 12 and under:

**Corporate Pass: \$2,329.76\***  
Retail All Mountain: \$2,541.88  
Mount Ellen Plus: \$1,693.98  
Mount Ellen Only: \$1,163.88

2 Adults, 1 Child 12 or under:

**Corporate Pass: \$1,904.83\***  
Retail All Mountain: \$2,541.88  
Mount Ellen Plus: \$1,693.88  
Mount Ellen Only: \$1,163.88

\*Prices for Corporate Pass based on 10-14 people.